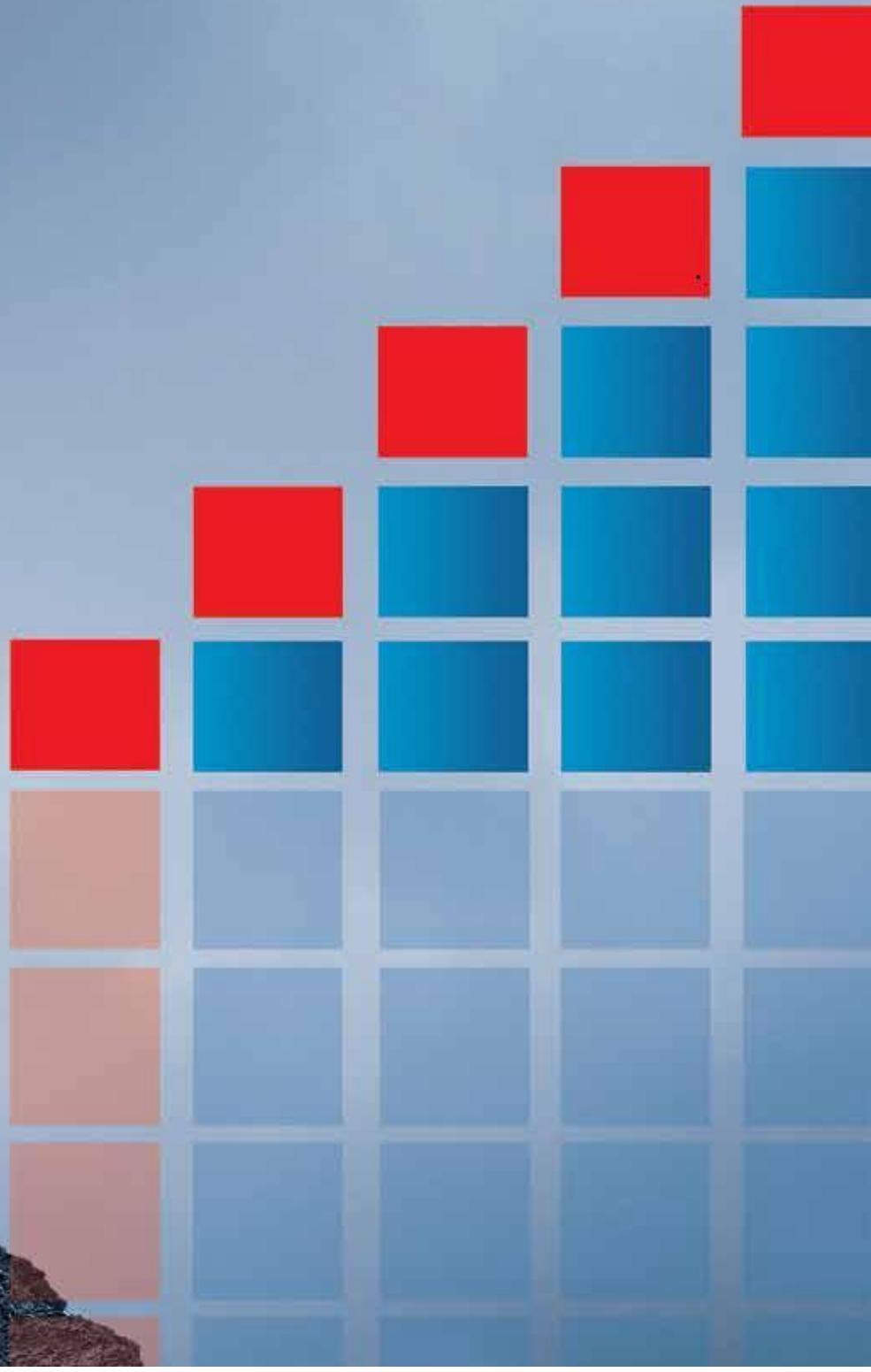


Finance Consulting
Audit & Assurance
Goods & Services Tax
Accounts Outsourcing
Entity Set-up



Bhama Consulting
Staircase to success



A leading financial consulting firm working with clients across the globe



Bhama Consulting specialises in providing a range of financial consulting services for the companies who want to accelerate, thus helping them to take to the next level.

We are experts in various industries with a combined experience of more than 100 years. Our large pool of top quality team of senior consultants and executives offer knowledge, maturity, and judgement that has provided unparalleled results for our clients, within agreed time lines. Thanks to their many years of strategic and operational work in various line positions of many different industries, our consultants have detailed knowledge of the challenges faced by our clients. Through their rich experience they bring with them competence in their respective industries.

Our service portfolio focuses on market segments in which we have impressively evidenced our expertise in integrated management and financial consulting while carrying out a broad range of many projects. We have worked in multiple industries involving a broad set of strategic and financial challenges, and our client list include blue-chip companies from across the world be it in manufacturing, services, private equity firms, lenders etc.

We can be there at every step of the way of an organisation's journey- from formation of a new entity to early development- by helping generate and implement ideas and best practices; to the later stages of a company's lifecycle by delivering value opportunities and new growth avenues.

We assist our clients - in making better decisions - converting decisions into profitable actions - converting these actions into sustainable success as desired by the business and the executives.

We work with a single-minded focus and dedication towards everything.

VISION

To be reckoned as one of the "Most Trusted Service Provider" with our services and expertise being cited as examples of assured quality.

MISSION

To uphold highest standards of Commitment, Confidentiality and Competence and to always strive towards improving quality of services rendered through constant and continuous process of learning and development.

VALUES

We work to build strong and lasting relationships with our clients. We work with a transparent approach, based on a spirit of trust and a shared commitment to realize their success.

We listen, we analyze, we identify root cause, develop solutions and partner with companies to deliver Top Quality Results.

We are committed towards helping our clients make visible improvements in their performance, be enablers of growth, help maximize potentials in revenue, profitability which ultimately leads to increase in shareholder's value. Our Corporate Finance practice is one of our core competencies and primary area of expertise. We have consistently delivered long term value to our clients and value-creating opportunities.

Our deep understanding across a range of industries and geographies, help us deliver on most financial issues from valuations and M&A negotiations to financial engineering and risk mitigation. Our strategic advice on financial issues is particularly important to clients contemplating significant transactions. We work with attention to minute details that helps management teams assess and execute transactions that make financial sense and enhance performance.

Our team provides value by mining information and data, which enables management to make sound financial decisions. We partner with management to optimise and streamline processes, plug revenue leakages, save costs, reduce expenses, and engage their employees and customers to produce tangible, achievable results.

The key to attaining and maintaining profitability is in solid financial management.

Whether you need to fix an immediate problem, improve processes, leverage resources, or simply position your organisation for the future, we can assist in identifying opportunities and determining the type of services that matches with your needs in the best possible manner.

Our corporate finance engagements span many different categories, including but not limited to some of the following:

Our scope of services – creating value with top quality delivery



FINANCE CONSULTING



INSOLVENCY PROFESSIONAL



FORENSIC / TRANSACTION AUDIT



AUDIT AND ASSURANCE



ACCOUNTING SERVICES TO IRP/RP

ACCOUNTS OUTSOURCING

Beyond the scope – the nitty-gritty and the details

FINANCE CONSULTING

- **DUE DILIGENCE**

Whether you are planning an investment, acquisition, strategic partnership or a merger, Bhama Consulting will analyse all the details of your prospective industry in general and the target company in particular and check them via performing a sound financial & commercial due diligence. Our innovative approach helps us to look beyond the normal thought process and put all risk factors in front of investors for an informed decision-making process.

Our team has the transcendent understanding and gets into details of organization design such as logistics, finance, operations, technologies and corporate strategy. We help you understand all critical issues and suggest the best solution in moving forward.

- **INVESTMENT BANKING**

Since our inception, we have been providing advisory services on whether to make an investment or raise an investment. You may be looking to buy in any sector in any part of the world, our team of experts will also guide you through the legal adherence process.

Similarly, we can help you find a buyer at the best price for any of the businesses or companies you intend to sell.

Our experts will give you excellent guidance in taking a decision, helping you through the complexities, ensuring that the transaction completes smoothly.

- **FINANCIAL FEASIBILITY**

Whether you intend to launch a new company or expand your existing one, we have the right expertise to conduct the feasibility for you. We provide a proper and systematic approach to prepare a detailed report along with sensitivities in different scenarios to understand for a comprehensive understanding. Our consultants even accompany you at the time of presentation to potential investors or lenders.

- **MERGERS & ACQUISITIONS**

We have worked with many companies and steered them smoothly through all the ups and downs of it successfully. Historically, the market facts depict that less than half of acquisitions have created value but we aspire to help corporations beat those odds. We believe our distinctive value as financial advisers, whether it is conducting the due diligence, or structuring the deal or integrating the merger helps management teams go through the entire process smoothly and with all required details.

- **PROJECT FINANCE- DEBT & EQUITY**

Grow your business using our expertise in various funding options, be it, seed funding, venture capital or private equity funding, bridge financing, debt syndications from banks or lending institutions, buyers credit, asset leasing financing or even external borrowings. We have excellent relationships with banks, financial institutions and private equity funds. We have helped in raising funds for a variety of projects across industries.

INSOLVENCY PROFESSIONAL

The Insolvency and Bankruptcy Code, 2016 (IBC) is the bankruptcy law of India which seeks to consolidate the existing framework by creating a single law for insolvency and bankruptcy.

Bhama Consulting has built a separate Insolvency team which has been closely following every change proposed by the government for a better Resolution Plan to the Financial/Operational Creditor. Our team has gathered the requisite expertise to help you in providing requisite solution.

Have deep insights into operational/strategic issues pertaining to industries like Iron and Steel, Logistics, Beverages (FMCG), Trading, Health care etc. as well as to the auditing/consultancy. Possess strategic planning and decision-making skills through hands on experience in the above Industries.

Having experience in the industries like Real estate, Infrastructure, Gems & Jewellery and Film Production Companies.

FORENSIC AND TRANSACTION AUDIT UNDER IBC

Having experience in Insolvency and Bankruptcy, we provide services of Forensic Auditor and Transaction Auditor to Resolution Professional in finding the Preferential, Fraudulent and Defrauding transactions which help RPs to know the details of transaction done by Suspended Directors.

We have tie ups with other Firms who provide the same services to clients which helps us with expertise in this field and with additional manpower for quality performance.

AUDIT AND ASSURANCE

Our complete range of audit services provide real value thereby strengthening investor confidence. We have in-depth expertise of all types of audits across industries. Our scope includes Internal Audit, Bank Audit, Stock Audit, Tax Audit, Vat Audit and special Audits.


From review of existing procedures and controls to their audit and verification, our auditors assist you in meeting all contractual or regulatory obligations.

ACCOUNTS OUTSOURCING

Many organizations whether a start-up or in a rapid expansion phase find it difficult to keep pace with fulfillment of accounting and statutory compliances requirement on time. Added to the complexity are frequent changes in Companies Act and tax regulations.

Outsourcing your accounting and compliances requirements to us would help focus on core business strategies. We support companies with their accounting, compliance and financial reporting needs.

We set-up an efficient accounting system as per your requirements, prepare accounts, manage MIS and give timely reports for effective decision making.



**Beyond the
scope - the
nitty-gritty
and the
details**

Excellence delivered across a multitude of clients and variety of assignments

Our commitment to excellence starts and ends with a commitment to quality and a client-centric way of doing business.

Service: Valuation for Business/Brand/Tangible Assets / Investments/Subsidiaries

Clients: Voltas Limited, Crompton Greaves, DIESL (subsidiary of TVS Logistics Ltd), Fonty Supply Chain Solutions, Air Cargo (India & Africa), Global Healthcare, SPR Distilleries

Service: Insolvency Professional

Clients: Axis Bank – Alok Infrastructure Limited, Bank of India – Suwarnsparsh Gems and Jewellery Limited, Axis Bank and Consortium of Banks – VRG Digital Corporation Private Limited.

Service: Forensic / Transaction Audit

Clients: Asahi Industries Ltd, Mahavir Road and Infrastructure Private Limited.

Service: Audit and Assurance

Clients: Future Supply Chain Solutions Limited, Aptar Pharma, Future Corporate Resources, T-24 Telecom, Midas Care Pharma, Mavani Constructions, DMCC Commodities, Nigeria

Service: Accounting and Compliances

Clients: Nufuture Digital (India) Private Limited, TechnoPoint Multimedia, Future Human Development Limited, Future Lifestyle Fashions Limited, Lee Cooper, Endress + Hauser India

Service: Due Diligence & Feasibility

Industry	Client	Transaction Size
Supply Chain and Logistics	Future Supply Chain Solutions Limited	80 Mn Dollars
Food and Agriculture	Axis Bank Limited	50 Mn Dollars
Supply Chain and Logistics	All Cargo Logistics	50 Mn Dollars
Edible Oil	The Lakshmi Vilas Bank Limited	20 Mn Dollars
Alcohol & Beverages	Awash Wines, Ethiopia	16 Mn Dollars
Paper	Delta Paper Mills Limited, Ghana	15 Mn Dollars
Customised Packaging	Ficus Pax Private Limited	5 Mn Dollars
Media	STAT Media Private Limited	4 Mn Dollars
Construction and Façade	Glass Walls Systems India Limited	3 Mn Dollars

Our approach brings a sense of urgency and objectivity to the development and execution of new strategies. Our disciplined process includes assessing and rapidly identifying financial and operational challenges, and developing a plan of action that will increase enterprise value.

Achieve your goals with us. We have-

- **Right capabilities:** We have proven expertise across a gamut of assignments in various industry verticals.
- **Industry knowledge:** Deep knowledge of your industry paired with service specialization.
- **Transformational strategy:** Vision, tools and capability to help achieve operational, management and financial efficiencies and long-term success.
- **Track record of success:** A demonstrated commitment and proven client successes, in all assignments we have taken up.

OUR TEAM

We have a dedicated team of experts from various industries comprising of Chartered Accountants, MBAs, Company Secretaries, Lawyers, Cost Accountants etc. led by an able team of Founding Partners.

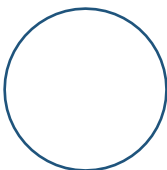
Birendra Kumar Agrawal, *Founder*, comes with almost 24 years of relevant global experience. An MBA, CA, CS and CWA; he has extensive knowledge of everything related to Finance and the ability to work empathetically with the management of companies in various industries. He comes with the experience of having worked with prominent brands like Lovelock & Lewes, Coca-Cola India, Jebel Ali Free Zone Authority, Maruti Udyog Limited, Olam International and Future Group.



Anish Kanungo, *Co-founder & Assistant Vice President*, comes with 5 years of experience in handling Due Diligence and Feasibility assignments in India, Middle East and Africa. A CA by qualification, he comes with innovative approaches and analytical ideas which helps bring the best of traditional and modern practices to the table.



Rohan Yadav, *Partner*, A CA by qualification, has an overall experience of 5 years with area of expertise towards Handling CIR Process, Forensic and Transaction Audits, Accounting in CIRP, Statutory Audits, Internal Audits and Income Tax matters.



Partners in
growth –
make our
experience
work for you





For any query, assistance or proposals you can contactus:

BIRENDRA KUMAR AGRAWAL

Mobile: +91 9769379944

Email: bk@bhamaconsulting.com

ROHAN R. YADAV

Mobile: +919819590821

Email: rohan@bkacompany.com

MOHAMMAD AASIF

Mobile: +91 8286241561

Email: aasif@bhamaconsulting.com

402 Corporate Annexe, Sonawala Road, Near Udyog
Bhawan, Goregaon East, Mumbai 400 063, India
